



EBARA Pumps Americas Corporation
Corporate Headquarters

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EPAC Organization Announcement

In a continued effort to deliver the best customer service in the industry, I am pleased to announce that Hiromichi (Hiro) Kubota will be joining our sales team as Manager of Business Development. In this role Hiro will work closely with our sales team making the best use of EBARA's achievements, experience, and name recognition in Japan to capture additional market share for EPAC in the United States.

Throughout his career Hiro has developed the skills and abilities to build strong relationships. He will use these skills to develop connections with executive staff members of Japanese owned companies operating in the US. Hiro will then collaborate closely with the executive staff to identify and develop new US customers. Working with the EPAC sales team, Hiro will network the additional US staff members from these companies with our EPAC Sales Managers and Channel Partners for regular follow-up.

As a valued member of the EPAC sales team, Hiro will take an active role to assure the highest standard of support for our customers. We are excited about this opportunity for Hiro to grow professionally and are confident in his ability to further our success.

Sincerely,

A handwritten signature in black ink, appearing to read "Walt Erndt".

Walt Erndt
Director of Sales
EBARA PUMPS AMERICAS CORPORATION